

**Respondent (Company/Firm): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**THIS EXHIBIT AND THE REQUESTED SUPPORTING DOCUMENTS MUST BE RETURNED WITH THE RESPONSE. FAILURE TO RETURN THIS EXHIBIT WITH RESPONSE WILL RESULT IN DISQUALIFICATION OF THE RESPONSE.**

Respondent shall submit all costs for services listed. **If no cost is applicable for a listed service, the respondent shall indicate by using N/C**. If there are services that are needed to complete the services specified in this solicitation but are not listed in this exhibit, the Respondent should either create additional rows in this exhibit or attach documents providing the details of those services and associated pricing.

Currently TPWM prints approximately 60,000 copies, 56 pages inside, plus 4-page cover, 100# book/text on the cover, 40# paper inside. **Respondent should offer pricing on this exhibit and any supporting documents using the approximate quantities and the specifications provided in Section I, Subsection 7. Quantities specified below are per issue estimates – for evaluation purposes only.**

Respondents should refer to *Section I, Subsection 7* for more specifications. Freight is to be listed separately.

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| **Line Item** | **Description** | | **Estimated Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** | |
| **PRINTING SPECIFICATIONS:** *Include pre-press, plate making, paper, ink, printing, binding (two blow ins and one UP bind in, hi-folio lap), saddle stitching, poly bagging, and mailing, etc. (TPWM will supply the bind ins and blow ins.) Estimated quantity of 60,000 each will be used for evaluation purposes. In the actual contract, multiple insert cards and attachments will be bound in specific selections.* | | | | | | |
| **PRINTING – OPTION 1:** | | | | | | |
| 1. | | Paper: 4-page cover; 100# book/text gloss, 87- 88 brightness; UV, cover 1 | 60,000 | Each | $ | $ |
| Paper Type: | Paper Brand: | | | |
| 2. | | Paper: 56 pages inside text; 40# gloss, 80 brightness | 60,000 | Each | $ | $ |
| Paper Type: | Paper Brand: | | | |
| 3. | | Total cost to print, bind, and mail preparation (address labels on front) | 60,000 | Each | $ | $ |
| 4. | | Estimated Freight and Shipping.  Include newsstand, bulk, and office copies, etc. (Do not include USPS mailing postage.)  (See sample print order on Attachment A.) | 1 | Lot | $ | $ |
| **TOTAL – Option 1** | | | | | | $ |

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| **Line Item** | **Description** | **Estimated Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| **PRINTING – OPTION 2:** | | | | | |
| 5. | Paper: 4-page cover; 80# book/text, gloss, 86- 88 brightness; UV, cover 1 | 60,000 | Each | $ | $ |
| Paper Type: | Paper Brand: | | | |
| 6. | Paper: 56 pages inside; 50# text gloss, 86-88 brightness | 60,000 | Each | $ | $ |
| Paper Type: | Paper Brand: | | | |
| 7. | Total cost to print, bind, and mail preparation (address labels on front) | 60,000 | Each | $ | $ |
| 8. | Estimated Freight and Shipping.  Include newsstand, bulk, and office copies, etc. (Do not include USPS mailing postage.)  (See sample print order on Attachment A.) | 1 | Lot | $ | $ |
| **TOTAL – Option 2** | | | | | $ |

**Other services price list may be replaced with Respondent’s pre-printed price list if available**.

*Provide pricing for additional services as specified by TPWM for each issue. If sold using a different unit of measure, Respondent should update the exhibit accordingly to equal the estimated or provide minimum requirements.*

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| **PRICE LIST: OTHER SERVICES, AS REQUESTED** | | | | | |
| **Line Item** | **Description** | **Estimated Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| **ATTACHMENT OF COVER-WRAPS OR POLY BAGGING:** | | | | | |
| 9. | Cover-Wrap (attaching/binding only) | 60,000 | Each | $ | $ |
| 10. | Cover-Wrap minimum charge. Provide price calculation:  minimum quantity x $ = “1 Lot” Price | 1 | Lot | $ | $ |
| 11. | Set up charge for Cover-wrap | 1 | Each | $ | $ |
| 12. | Poly-bag per M (thousand) | 1 | M | $ | $ |
| 13. | Poly-bag minimum charge. Provide price calculation:  minimum quantity x $ = “1 Lot” Price | 1 | Lot | $ | $ |
| 14. | Set up charge for Poly-bag | 1 | Each | $ | $ |
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| **ONSERTS, AS NEEDED:** *Provide pricing for onserts to be printed and placed on the issue before poly bagging as requested by TPWM. Respondent should include details for volume discount pricing, if available.* | | | | | |
| 15. | Onsert Services | 1 | Each | $ | $ |
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| **ATTACHMENTS TO BE POLY BAGGED, AS NEEDED:** *Attachments will be provided by TPWM and will be included with the poly bagged issue. If pricing is determined by number of pieces poly-bagged, Respondent may update pricing to reflect that.*  *If printing of attachments is offered, Respondent should provide a separate price sheet of those print services and available specifications. Respondent should refer to samples provided in Attachment D and include details for volume discount pricing.* | | | | | |
| 16. | Booklets | 1 | Each | $ | $ |
| 17. | Letters | 1 | Each | $ | $ |
| 18. | Envelopes | 1 | Each | $ | $ |
| 19. | Special Offers | 1 | Each | $ | $ |
| 20. | Premiums | 1 | Each | $ | $ |
| 21. | Other Printed Forms | 1 | Each | $ | $ |
| 22. | Other: | 1 | Each | $ | $ |

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| **PRICE LIST: OTHER SERVICES, AS REQUESTED** | | | | | |
| There is a possibility that TPWM will consider other paper options, such as 86-88 brightness, 50# inside. Paper quality must be comparable to what is specified in the solicitation. Respondent may offer various paper options and prices below. Especially if the Respondent can offer acceptable quality and provide substantial paper savings to TPWD. If paper options are offered, the Respondent must provide printed samples of each paper options. Identify the paper type and paper brand below. Respondents may provide quotes on multiple options. TPWD will evaluate and determine best value at time of award. | | | | | |
| **Line Item** | **Description** | **Estimated Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| **OPTIONAL PAPER STOCK:** *Respondent may include additional paper stock options in their response. Description should include the type, weight, varnish, brightness, etc. Respondent may add rows to this section if offering more than two paper stock options. Respondent* ***must include*** *samples if offering optional or alternative paper stock. Estimated quantity of 60,000 each will be used for evaluation purposes. Paper is requested as part of Section I, Subsections 6.4 and 6.11. Instructions for samples are provided in* [*Section II, Subsection 3.3.8.*](#_bookmark22) | | | | | |
| Paper Opt 1 | Optional Paper Stock # 1:  *Include paper details* |  |  | $ | $ |
| Paper Type: | Paper Brand: | | | |
| Paper Opt 2 | Optional Paper Stock #2:  *Include paper details* |  |  | $ | $ |
| Paper Type: | Paper Brand: | | | |
| **MAGAZINE DESIGN:** | | | | | |
| 23. | 8-pg Gatefold, 40# paper | 60,000 | Each | $ | $ |
| 24. | 8-pg Gatefold, 50# paper | 60,000 | Each | $ | $ |
| 25. | Set up charge (for Line Item 23 or 24), if applicable | 1 | Each | $ | $ |
| 26. | 6-pg Gatefold, 100# paper (book/covers) | 60,000 | Each | $ | $ |
| 27. | 8-pg Gatefold, 100# paper (book/covers) | 60,000 | Each | $ | $ |
| 28. | Set up charge (for Line Item 26 or 27), if applicable | 1 | Each | $ | $ |
| **BINDING SERVICES:** | | | | | |
| 29. | Perfect Binding Services, as needed  *Please specify if there is a price break or discount with quantities* | 1 | Each | $ | $ |
| **OPTIONAL PRINTING OF BLOW-IN OR BIND-IN REPLY CARDS (75# High Bulk):** | | | | | |
| 30. | Blow-in; $/M 6X4.25 inches, 4/4 | 60,000 | Each | $ | $ |
| 31. | Set up charge (for Line Item 30), if applicable | 1 | Each | $ | $ |
| 32. | Bind-in; $/M (1-up), 4/4, (16.875X3.875 inches) | 60,000 | Each | $ | $ |

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| **PRICE LIST: OTHER SERVICES, AS REQUESTED** | | | | | |
| **Line Item** | **Description** | **Estimated Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 33. | Bind-in; $/M (2-up), 4/4 (16.25X7.375 inches) | 60,000 | Each | $ | $ |
| 34. | Set Up charge (for Line Item 32 or 33), if applicable | 1 | Each | $ | $ |
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| **OPTIONAL PAPER COLOR PROOFS:** | | | | | |
| 35. | Scatter proofs, 0 – 0.25 page | 1 | Each | $ | $ |
| 36. | Scatter proofs, 0.25 – 0.5 page | 1 | Each | $ | $ |
| 37. | Scatter proofs, 0.5 – 1 page | 1 | Each | $ | $ |
| 38. | Scatter proofs, 1 - 2 page | 1 | Each | $ | $ |
| 39. | Scatter proofs, 2-page spread | 1 | Each | $ | $ |
| **OPTIONAL FINAL PROOFS:** | | | | | |
| 40. | Final proofs, full page | 1 | Each | $ | $ |
| **OTHER PRINT SERVICES:** | | | | | |
| 41. | Extra 4-pg signature (40 #) | 60,000 | Each | $ | $ |
| 42. | Extra 8-pg signature (40 #) | 60,000 | Each | $ | $ |
| 43. | Extra 16-pg signature (40 #) | 60,000 | Each | $ | $ |
| 44. | Extra 32-pg signature (40 #) | 60,000 | Each | $ | $ |
| 45. | Tip-in (Glue in 1 item) | 60,000 | Each | $ | $ |
| 46. | Press score cover | 60,000 | Each | $ | $ |
| 47. | Replace plate charge | 1 | Each | $ | $ |
| 48. | Additional plate 4C | 1 | Each | $ | $ |
| 49. | Additional plate 1C | 1 | Each | $ | $ |
| 50. | Metallic Ink (cover) | 60,000 | Each | $ | $ |
| 51. | Press Stop charge (e.g., to change plates), if applicable | 1 | Each | $ | $ |
| 52. | Belly Wrap, printing and attaching (optional) | 60,000 | Each | $ | $ |
| 53. | Attachments, specified in lines 16-22 (optional)  *Respondent may offer on separate price sheet* | 60,000 | Each | $ | $ |

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| **OTHER RELATED SERVICES, CO-MAILING, PRICE CHANGES** | | | | | |
| **Line Item** | **Description** | **Estimated Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| **OTHER RELATED SERVICES:** *If any of these services are included in the pricing above, Respondent must specify the services included in Lines 1-53 listed above.* | | | | | |
| 54. | **Preparatory Services:** Respondents may propose services needed in order to prepare the job for printing, such as FTP or file prepping, soft proofing capabilities, etc. Other preparatory services may be added to resulting Contract, if both parties mutually agree. | ***Attach separate sheet*** *specifying any proposed other related services that are not listed above, with related unit of measure and unit prices.* | | | |
| 55. | **Digital Printing Services (**optional**):** Respondents may propose the availability of digital printing services. Such services may be added to resulting Contract, if both parties mutually agree. | ***Attach separate sheet*** *specifying any proposed other related services that are not listed above, with related unit of measure and unit prices.* | | | |
| 56. | **Other Related Services:** Respondents may propose other related services. Such services may be added to resulting Contract, if both parties mutually agree. | ***Attach separate sheet*** *specifying any proposed other related services that are not listed above, with related unit of measure and unit prices.* | | | |
| 57. | **Warehouse storage:** Provide costs of warehouse receiving, and storage of inserts, booklets and other attachments. | ***Attach separate sheet*** *describing receiving process, address, and storage facilities.* | | | |
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| **CO-MAILING** | | | | | |
| 58. | **Co-mailing** | ***Attach separate sheet*** *describing your co- mailing capabilities, expenses and what TPWM may expect to save in postage costs.* | | | |
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